

Freedom to Switch

Now Available! UnitedHealthcare is offering an exclusive new selling opportunity for AARP Medicare Supplement Insurance Plans from UnitedHealthcare in California!

While your clients can switch into an AARP Medicare Supplement plan without underwriting through UnitedHealthcare's Freedom to Switch offer in California, you can appreciate full commission on qualified sales...

You read that right. Get started today!

California applicants who switch into any AARP Medicare Supplement Plan⁺ (including plans A, B, C, F, G, K, L and N) for plans with effective dates of November 1, 2020 through June 1, 2021, with application receipt dates from October 23, 2020 through March 1, 2021, can do so **without underwriting**. What a great time for your clients to try out an AARP Medicare Supplement Plan!

Qualified applicants are those actively enrolled Medicare Supplement insureds with another carrier and current AARP Medicare Supplement members. When switching from another carrier, proof of prior coverage will be required. Applicants must be current residents of California.

Why should your clients consider switching to an AARP Medicare Supplement Plan?

In addition to their AARP Medicare Supplement plan benefits, members receive the following value-added services* and potential premium savings:

Extra Services Your Client May Find Valuable:

- NEW Dental discount
- Renew Active[™] by UnitedHealthcare offers free access to an extensive gym network
- Vision and Hearing discounts
- 24/7 Nurse line
- On-line brain health program with AARP® Staying Sharp

More Ways to Save on Premiums:

Be sure to follow <u>these instructions</u> on how to fill out the application – whether on LEAN™ or paper! And proof of coverage (if applicable), can now be emailed, in addition to fax, with a completed <u>AARP Med Supp Pending Apps Form</u> (Form 4).

You'll enjoy benefits from this opportunity.

Agents will receive **full commission** for eligible 65+ new sales during this limited time offer.

And great news! Applications will count towards eligible sales of Plans F and G for the *NEXT LEVEL* sales incentive happening now in California! You could earn \$250 from UnitedHealthcare per eligible AARP Medicare Supplement plan application. Click <u>HERE</u> for rules and eligibility criteria.

- Enrollment Discount Up to 36% enrollment discount (when enrolling at age 65).
- Multi-Insured
 Discount 5%
 discount on monthly
 premium if two
 insureds are on the
 same AARP
 membership
 household account
 and each is insured
 under an AARP branded
 supplemental
 insurance plan.
- Electronic Funds
 Transfer (EFT)
 Discount \$2 per
 household per month
 when entire
 household pays via
 EFT.
- And more!

Here to Help

For questions, please email the Producer Help Desk at phd@uhc.com (include your agent Writing Number in the subject line) or contact your UnitedHealthcare Regional Sales Director for AARP Medicare Supplement Insurance Plans.

*This is an additional insured member service apart from the AARP Medicare Supplement Plan benefits, is not an insurance program, is subject to geographical availability and may be discontinued at any time. Note that certain services are provided by affiliates of UnitedHealthcare Insurance Company or other third parties not affiliated with UnitedHealthcare.

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⁺Any AARP Medicare Supplement Plan that applicant is eligible to enroll.