

A new opportunity with a trusted name



It's time to offer final expense from Aflac

While the majority of end-of-life medical care is paid by Medicare and other insurance or government programs, average out-of-pocket expenses in the last year of life average 12% of total costs, \$9,530.¹ Despite Medicare or private insurance coverage, elderly households may still face considerable financial risk from out-of-pocket health care expenses at the end of life.

You can help provide your clients peace of mind from a name they know and count on every day — Aflac. Customers and their families rely on Aflac to help provide an additional layer of financial protection. Final expense insurance from Aflac offers:

- Straightforward eligibility determined by answers to a few medical questions.
- Flexible coverage amounts to help meet policyholder needs.
- Guaranteed level premiums with payments that match client's Social Security deposit schedule.
- Strong commission levels that are competitive and appealing.

You now have the opportunity to offer the new Aflac final expense product to your clients. To learn more, call: 1-833-504-0336

¹ Federal Reserve Bank of Richmond. "Working Papers: End-of-Life Medical Expenses" - https://www.richmondfed.org/-/media/RichmondFedOrg/publications/research/working_papers/2018/pdf/wp18-18.pdf - accessed April 14, 2022.

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