

# CIGNA BROKER BONUS SCHEDULE

## 2023 IFP Medical Plans

### MARKET BONUS PROGRAMS

TIER	MEMBERS	BONUS PAYMENT PER MEMBER
<b>Florida, Georgia, Indiana, Mississippi, Texas</b>		
1	50-149	\$60
2	150+	\$100
<b>Arizona, Colorado, North Carolina, South Carolina, Tennessee, Virginia</b>		
1	50-149	\$50
2	150+	\$65



For more information, call Cigna Broker Support at **877.244.6215**.  
8:00 am-8:00 pm EST • Monday-Friday

#### Program rules:

- › Bonus is based on new sales submitted with 2023 effective dates.
- › Bonuses for new sales could not be combined across different states.
- › Bonus program is based on number of members submitted. Member counts will be capped at six members per policy.
- › 2023 policies must be in effect and paid for a minimum of three months in order to be paid the one-time bonus payment.
- › Eligible products include all IFP medical products in AZ, CO, FL, GA, IN, MS, NC, SC, TN, TX and VA.
- › Cigna will offset any overpayment against other compensation due and payable to producer.
- › The new sales tiered levels will reset on a monthly basis throughout 2023.

*Cigna pays commissions to producers licensed under state insurance laws and, if required by law, appointed with Cigna.*



#### FOR BROKER USE ONLY

All Cigna products and services are provided exclusively by or through operating subsidiaries of Cigna Corporation, including Cigna Health and Life Insurance Company, Cigna HealthCare of Arizona, Inc., Cigna HealthCare of Georgia, Inc., Cigna HealthCare of Illinois, Inc., Cigna HealthCare of North Carolina, Inc., Cigna HealthCare of South Carolina, Inc., and Cigna HealthCare of Texas, Inc. The Cigna name, logo, and other Cigna marks are owned by Cigna Intellectual Property, Inc.